LEBANON
Wilson County

QUICK FACTS

County Seat: Lebanon
Area in Square Miles (County): 571
Elevation: 535'
Market Region: Nashville
City Website: www.lebanontn.org
County Website: www.wilsoncountyn.com
Additional Incorporated Cities within the County: Mount Juliet, Watertown.
Unincorporated Cities: Gladeville, Norene

Year Incorporated: 1801
Latitude: N36° 12.49'
Longitude: W86° 17.47'
Distance From Nashville: 28 miles

TAX STRUCTURE

LOCAL

<table>
<thead>
<tr>
<th></th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Taxes:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rate per $100 value</td>
<td>$0.3456</td>
<td>$2.5704</td>
</tr>
<tr>
<td>Special School District</td>
<td>$0.3900</td>
<td></td>
</tr>
</tbody>
</table>

| Ratio of Assessment: |          |           |
| Residential and Farm | 25 %     | 25 %      |
| Commercial/Industrial| 40 %     | 40 %      |
| Personal (Equipment) | 30 %     | 30 %      |

| Bonded Debt (2011) | $58,914,398 | $162,520,000 |
| Assessed Valuation (2011) | $883,856,255 | $2,940,292,137 |
| School Tax          | $0.39   | 0 %       |
| Hotel-Motel Tax     | 2.0 %   | 5.0 %     |

STATE

Sales Tax 5.25% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

Local Sales Tax Rate 2.25%

Local & State Sales Tax Collected (FY2012): $130,056,310.80

Income Tax
- Personal: 6% on Interest & Dividends
- Corporate Excise Tax: 6.5% of Tennessee taxable income
- Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
- Unemployment Tax: New Employers 2.7% of first $9,000

CLIMATE

Annual Average Temperature: 58.3°
Average High Temperature: 69.6°
Average Low Temperature: 47.0°
Annual Average Precipitation: 51.22”
Annual Average Snowfall: 0.4”
Prevailing Winds: Southerly
Mean Length of Freeze-Free Period (days): 180-220

Lebanon's Nashville East Logistics Center is among several industrial sites in Middle Tennessee to be certified "Deal Ready". For complete information about the site and the Deal Ready program, go to www.DealReady.com

CERTIFIED DEAL READY INDUSTRIAL SITES
EDUCATION

(Countywide) # Local Schools Enrollment Pupil/Teachers Ratio

Elementary 16 10,095 22:1
Jr. High 4 3,419 22:1
Sr. High 4 5,321 25:1
Voc-Tech 1
Private/Parochial 3 1,090

Technology Center: 0
Colleges: Cumberland University
Other:

State Industrial Training Service Available: Yes
Type of Public School System: County and City

GOVERNMENT

Governing Body:
City: Mayor and City Council
Meets: 1st and 3rd Tuesday
Place: Council Chambers
Time: 6:00 p.m.
County: Mayor and County Commissioners
Meets: 3rd Monday
Place:

Time: 7:00 p.m.

Fire Department:
full-time fire fighters in city: 35
city volunteers: 0
full-time fire fighters in county: 135
county volunteers: 40
fire stations in city: 3
city fire trucks: 14
fire stations in county: 8
county fire trucks: 16

Law Enforcement:
full-time police officers in city: 72
city patrol vehicles: 72
full-time police officers in county & sheriff: 95
county patrol cars: 108

Insurance Rating:
City: 4-9
County: 5-10

Zoning Regulations:
Yes
Planning Commission:
Yes
Industrial Development Corp:
Yes

TRANSPORTATION

AIR SERVICE:
Nearest General Aviation:
Lebanon Municipal Airport
Location Identifier: MS4
Distance from City: 2 miles
Runway Length: 5,000 feet x 100 feet/1,524 x 30m
Surface: Asphalt /Turf
Lighting: MIRL/PAPI/REIL
Fuel: 100LL/Jet A
Repair: Major
Transportation: Taxi, Courtesy Car and Rental Car

Nearest Commercial Service:
Nashville International Airport
Location Identifier: BNA
Distance from Lebanon: 25 miles
Served by 12 air carriers, 2 cargo carriers, and 2 fixed-base operators;
operating 380 average daily flights to 70 markets; 50 non-stop markets
(as of December 2011).

HIGHWAYS:
U.S Highways: 70, 231
State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267, 840
Nearest Interstate: Interstate 40

COMMON CARRIERS:
Air Freight Companies: 2
Motor Freight Companies: 19
Terminal Facilities: 7
Bus Services – Inter-City: None
Local: None
Carrier Service: None

RAILROADS SERVED BY:
Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS:
River: Cumberland
Channel Depth: 9 feet
Nearest Port Facility: Nashville
Miles: 28

COMMUNICATIONS

Post Office Class: First

Newspapers:
The Lebanon Democrat
The Wilson Post
The Tennessean

Frequency:
Mon-Sat
Weds & Fri
Daily

Telephone Companies: AT&T
Radio Stations: WANT/FM
Television Networks: 6
Cable Service Available: Yes
Provider: Charter Cablevision

Channels: 100+
Internet Service Available: Yes
Provider: Charter Communications

Fiber Optics Available: Undisclosed
Provider:

NATURAL RESOURCES

Minerals: Crushed Stone
Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
Livestock: Sheep, goats, cattle
COMMUNITY FACILITIES

Health Care:
Doctors: 270  Dentists: 21

Hospitals: 1  Beds: 245
Clincs: 4  Beds: N/A
Nursing Homes: 2  Beds: Undisclosed
Retirement Homes: 6  Beds: Undisclosed
Residential Care/Assisted Living: 4  Beds: Undisclosed

Religious Organizations:
Protestant: 72  Catholic: 1  Jewish: 0
Jehovah's Witness: 1  Spanish: 0
Other: 5

Day Care Centers: 5  Day Care Homes: 0

Recreation:
Libraries: 1  Parks: 3
Golf Courses (Public & Private): 3
Swimming Pools (Public & Private): 3
Country Clubs: 1  Theaters: 1
Bowling Alleys: 2

Hotels & Motels: 16  Rooms: 1,001
Bed & Breakfasts: 3
Largest Meeting Room Capacity: 1,000
Restaurants: 87
Other:

FINANCIAL INSTITUTIONS

Name of Banks:  Number of Branches:  Deposits
Bank of America  2  $41,814,000
Bank Tennessee  1  14,718,000
Cedarstone Bank  1  67,426,000
Farmers & Merchants Bank  1  16,405,000
First Freedom Bank  1  158,889,000
First Tennessee Bank  2  99,391,000
Liberty State Bank  2  37,589,000
Pinnacle National Bank  3  203,436,000
Regions Bank  1  40,190,000
SunTrust Bank  2  69,536,000
Wilson Bank & Trust  6  513,111,000

Commercial Banks: 11  Savings Institutions: 0  Credit Unions: 0
Total # of Institutions: 12  Total # of Branches: 23
Combined Deposits: $1,262,505,000 (Deposits for June 30, 2012)

SELECTED ECONOMIC INDICATORS

2011 Annual Average

<table>
<thead>
<tr>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor Force:</td>
<td></td>
</tr>
<tr>
<td>Civilian Labor Force</td>
<td>61,810</td>
</tr>
<tr>
<td>Employment</td>
<td>57,100</td>
</tr>
<tr>
<td>Unemployment</td>
<td>4,710</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>7.6%</td>
</tr>
<tr>
<td>HS Graduates (2011-12)</td>
<td>1,321</td>
</tr>
</tbody>
</table>

Estimated County Available Labor:
Date (month): December 2012
Total: 4,240  45,190
Male: 2,180  23,870
Female: 2,060  21,320

Manufacturing in Area (Annual Averages 2011):
Number of Units: 116

County 10-Year Growth Report
Years: 2002-2012
New Plants  Expansions
4  90
380  1,092
Total Investments: $22,755,000  $89,868,461

Per Capita Personal Income
Year: 2011  Amount: $38,461

Average Homes Sales (2011)
Number of homes sold: 1,231  Average Cost: $217,866

Retail Sales
Year: 2011  Amount: $1,547,945,319

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

INDUSTRIAL SUPPORT SERVICES

<table>
<thead>
<tr>
<th>Service</th>
<th>Town</th>
<th>Distance (Miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool &amp; Die</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Heat Treating</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Foundry</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Heavy Hardware</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Sheet Metal</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Lubricants</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Welding Supplies</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Abrasives</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
EDUCATION

(Countywide) | # Local Schools | Enrollment | Pupil/Teachers Ratio
---|---|---|---
Elementary | 16 | 10,095 | 22:1
Jr. High | 4 | 3,419 | 22:1
Sr. High | 4 | 5,321 | 25:1
Voc-Tech | 1 | | |
Private/Parochial | 3 | 1,090 | |

Technology Center: 0
Colleges: Cumberland University
Other:

State Industrial Training Service Available: Yes
Type of Public School System: County and City

GOVERNMENT

Governing Body:
City: Mayor and City Council
Meets: 1st and 3rd Tuesday
Place: Council Chambers
Time: 6:00 p.m.

County: Mayor and County Commissioners
Meets: 3rd Monday
Place: |
Time: 7:00 p.m.

Fire Department:
full-time fire fighters in city: 35
city volunteers: 0
full-time fire fighters in county: 135
county volunteers: 40
fire stations in city: 3
city fire trucks: 14
fire stations in county: 8
county fire trucks: 16

Law Enforcement:
full-time police officers in city: 72
county patrol cars: 108
full-time police officers in county & sheriff: 95
county patrol vehicles: 72

Insurance Rating:
City: 4-9
County: 5-10
Zoning Regulations:
Yes
Planning Commission:
Yes
Industrial Development Corp:
Yes

NATURAL RESOURCES

Minerals: Crushed Stone
Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
Livestock: Sheep, goats, cattle

TRANSPORTATION

AIR SERVICE:
Nearest General Aviation:
Lebanon Municipal Airport
Location Identifier: MS4
Distance from City: 2 miles
Runway Length: 5,000 feet x 100 feet/1,524 x 30m
Surface: Asphalt / Turf
Lighting: MIRL/PAPI/REIL
Fuel: 100LL/Jet A
Repair: Major
Transportation: Taxi, Courtesy Car and Rental Car

Nearest Commercial Service:
Nashville International Airport
Location Identifier: BNA
Distance from Lebanon: 25 miles
Served by 12 air carriers, 2 cargo carriers, and 3 fixed-base operators; operating 380 average daily flights to 70 markets; 50 non-stop markets (as of December 2011).

HIGHWAYS:
U.S Highways: 70, 231
State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267, 840
Nearest Interstate: Interstate 40

COMMON CARRIERS:
Air Freight Companies: 2
Motor Freight Companies: 19
Terminal Facilities: 7
Bus Services – Inter-City: None
Local: None
Carrier Service: None

RAILROADS SERVED BY:
Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS:
River: Cumberland
Nearest Port Facility: Nashville
Channel Depth: 9 feet
Miles: 28

COMMUNICATIONS

Post Office Class: First
Newspapers:
The Lebanon Democrat
The Wilson Post
The Tennessean
Frequency:
Mon-Sat
Weds & Fri
Daily

Telephone Companies: AT&T
Radio Stations: WANT/FM
Television Networks: 6
Cable Service Available: Yes
Provider: Charter Cablevision
Internet Service Available: Yes
Provider: Charter Communications
Fiber Optics Available: Undisclosed
Provider:
**UTILITIES**

**GAS**
Local Distributor: City of Lebanon  
Phone: 615.443.2835  
Website: http://www.lebanontn.org  
Source Company: Texas Eastern, Columbia Gulf  
Fuel Oil Suppliers: 2  
Suppliers of LP Gas: 6

**WATER**
Water Supplier: City of Lebanon  
Phone: 615.444.0825  
Website: http://www.lebanontn.org  
Source: Cumberland River  
Capacity: 12,000,000 GPD  
Current Consumption: 6,750,000 GPD  
Storage Capacity: 9,500,000 Gallons

**SEWER**
Sewer Provider: City of Lebanon  
Phone: 615.444.0825  
Website: http://www.lebanontn.org  
Type of Treatment: Activated sludge (secondary)  
Capacity: 7,500,000 GPD  
Current Usage: 4,000,000 GPD  
City Sewer Coverage: 95%  
Storm Sewer Coverage: 10%  
Solid Waste Disposal Type: Landfill

**ELECTRICITY**
Source Company: Tennessee Valley Authority  
Local Distributor for City and County:  
**Middle Tennessee Electric Membership Corp.**  
President: Chris Jones  
District Office: Post Office Box 220  
Lebanon, Tennessee 37088  
Phone: 877.777.9020  
Outages: 877.777.9111  
Fax: 615.449.8609  
Website: www.mtemc.com

*MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through our 26 member distributors.*

**MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (150+ employees)**

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amazon</td>
<td>Fulfillment services</td>
<td>250</td>
<td>None</td>
<td>615.443.5810</td>
</tr>
<tr>
<td>CEVA Logistics</td>
<td>Third party logistics</td>
<td>159</td>
<td>None</td>
<td>615.773.9292</td>
</tr>
<tr>
<td>Cracker Barrel Old Country Store</td>
<td>Headquarters &amp; Distribution</td>
<td>820</td>
<td>None</td>
<td>615.444.5533</td>
</tr>
<tr>
<td>Famous Footwear</td>
<td>Shoe Distribution</td>
<td>176</td>
<td>None</td>
<td>615.444.3900</td>
</tr>
<tr>
<td>GENCO</td>
<td>Third party logistics &amp; Dell Supplier</td>
<td>602</td>
<td>None</td>
<td>615.547.1020</td>
</tr>
<tr>
<td>Genesco</td>
<td>Shoe Distribution</td>
<td>245</td>
<td>None</td>
<td>615.367.8081</td>
</tr>
<tr>
<td>Lochinvar Corporation</td>
<td>Water Heaters &amp; boilers</td>
<td>325</td>
<td>None</td>
<td>615.889.8090</td>
</tr>
<tr>
<td>Nutro Products, Inc.</td>
<td>Premium pet foods</td>
<td>167</td>
<td>None</td>
<td>615.449.4996</td>
</tr>
<tr>
<td>Performance Food Group</td>
<td>Food Distribution</td>
<td>760</td>
<td>None</td>
<td>615.443.0077</td>
</tr>
<tr>
<td>Perma-Pipe Inc.</td>
<td>Polytherm conduit</td>
<td>160</td>
<td>USF</td>
<td>615.444.4910</td>
</tr>
<tr>
<td>Permobil</td>
<td>Electric Wheelchairs</td>
<td>167</td>
<td>None</td>
<td>615.547.1889</td>
</tr>
<tr>
<td>L &amp; W Engineering</td>
<td>Metal Stamping</td>
<td>185</td>
<td>Unknown</td>
<td>615.443.1004</td>
</tr>
<tr>
<td>TRW Automotive</td>
<td>Hydraulic Steering Gears</td>
<td>475</td>
<td>UAW</td>
<td>615.443.6260</td>
</tr>
</tbody>
</table>

*For information on industrial sites and available industrial buildings contact:*

George W. Shuff, III, Executive Director  
Middle Tennessee Industrial Development Association  
2108 Westwood Avenue  
Nashville, Tennessee 37212  
Phone: 615.269.5233  
Fax: 615.269.5184  
Email: mtida@mtida.org  
Website: www.mtida.org

G.C. Hixson, Executive Director  
Joint Economic & Community Development  
Board of Wilson County  
115 N. Castle Heights Avenue, Suite 102  
Lebanon, Tennessee 37087  
Phone: 615.443.1210  
Fax: 615.443.0277  
Email: info@doingbiz.org  
Website: www.doingbiz.org

*The information contained herein was obtained from sources we consider reliable. We cannot be responsible, however, for errors or change in information.*

*This report was prepared with the assistance of: The Four Lake Regional Industrial Development Authority  
Hartsville, Tennessee*

Updated April 2013
LEBANON
Wilson County

QUICK FACTS

County Seat: Lebanon
Area in Square Miles (County): 571
Elevation: 535'
Market Region: Nashville
City Website: www.lebanontn.org
County Website: www.wilsoncountytn.com
Additional Incorporated Cities within the County: Mount Juliet, Watertown.
Unincorporated Cities: Gladeville, Norene

Year Incorporated: 1801
Latitude: N36° 12.49'
Longitude: W86° 17.47'
Distance From Nashville: 28 miles

TAX STRUCTURE

LOCAL

Property Taxes:
Rate per $100 value
Special School District
Ratio of Assessment:
Residential and Farm
Commercial/Industrial
Personal (Equipment)
Bonded Debt (2011)
Assessed Valuation (2011)
School Tax
Hotel-Motel Tax

City County
$ 0.3456 $ 2.5704
$ 0.3900
25 % 25 %
40 % 40 %
30 % 30 %
$ 58,914,398 $ 162,520,000
$ 883,858,255 $ 2,943,292,137
$ 0.39 0 %
2.0 % 5.0 %

STATE

Sales Tax 5.25% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.
Local Sales Tax Rate 2.25 %

Local & State Sales Tax Collected (FY2012): $ 130,056,310.80

Income Tax
- Personal: 6% on Interest & Dividends
- Corporate Excise Tax: 6.5% of Tennessee taxable income
- Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
- Unemployment Tax: New Employers 2.7% of first $9,000

CLIMATE

Annual Average Temperature: 58.3°
Average High Temperature: 69.6°
Average Low Temperature: 47.0°
Annual Average Precipitation: 51.22"
Annual Average Snowfall: 0.4"
Prevailing Winds: Southerly
Mean Length of Freeze-Free Period (days): 180-220

Lebanon's Nashville East Logistics Center is among several industrial sites in Middle Tennessee to be certified "Deal Ready". For complete information about the site and the Deal Ready program, go to www.DealReady.com